

# Saheed Adebayo Gbadegeshin

(DSc/PhD, MSc, MBA, BBA, HND, CMBE, AFCIM, IPTE)

Technology Commercialization Expert, Entrepreneurship Educator, Business Developer, Internationalization Expert & Family Business Continuity Consultant

Dear Sir/Madam,

I am an educator/scholar and professional consultant in commercialization, technology and innovation management, entrepreneurship, family business management, and company internationalization. I have worked on wide ranges of projects in public and private organizations. I have also participated in many international conferences, seminars and workshops. I have international networks across 6 continents.

As a lecturer or guest speaking or visiting scholar, I like to share my experience and knowledge with students via these courses: Entrepreneurship, Commercialization of Technology and Knowledge, Innovation Management, New Product/Service Development, Internationalization, and Family Business Management.

As a consultant or employ or collaborator, I like to engage in any activities that relate to new technology commercialization, new product/service development, company internationalization (Africa market), and family business succession and continuity. I am also available for any challenging but promising management responsibilities.

So, I would be glad if you could contact to discuss better.

Thank you very much for your anticipated cooperation.

Kind regards,

**Dr Saheed A. Gbadegeshin**

Encl: CV

# Curriculum Vitae

## CORE COMPETENCES

- Researching, Teaching and Managing commercialization activities & projects
- Writing professional reports, proposals, business plans, and scholarly articles
- Good at administrative activities
- Managing communication channels
- Team player

## CURRENT POSITION

**Lecturer / Postdoctoral Researcher – University of Turku, Finland:** September 2019 till date

- Researching Commercialisation of High Technologies and Knowledge transfer.
- Teaching Entrepreneurship and Commercialisation courses.
- Participating in commercializing university's new technologies (e.g. Eduten Playground).

**CEO - Adept Group Finland Ltd, Turku, Finland:** June 2019 till date.

- Commercialising company's new products.
- Managing and internationalizing the company.

## CAREER HISTORY

**Export Director (Consulting) - FR Trading Ltd, Turku, Finland:** March 2016- October, 2016.

- Investigating Africa Market and liaising, negotiating and making deals with Africa customers.

**Manager - Adept Group Finland Ltd, Turku, Finland:** June 2015 – January 2017.

- Commercialising company's new products, and responsible for company's projects.

**Project Researcher – University of Oulu, Finland:** March 2013-June 2015.

- Participating in technology commercialisations and entrepreneurship projects.

**Project Staff – Kajaani University of Applied Sciences, Kajaani, Finland:** February 2013-March 2015.

- Doing project tasks like business intelligence, marketing, information analyses, and technology commercialisations.
- Teaching business administration courses and supervising Bachelor degree theses.

**Consultant – Adept Consults, Kajaani, Finland:** October 2012-May 2015.

- Conducting strategy analyses for customers, and training young entrepreneurs on strategy issues.

**Business Intelligence Officer – Snowpolis Ltd, Vuokkati, Finland:** February 2009-July 2009.

- Conducting marketing researches on Renewable energies – Bio-fuel, Solar and Wind.

**International Relation Officer – Leenan Puhdistuspalvelu Ltd, Kajaani, Finland:** October 2007-March 2014.

- Getting and liaising with international Suppliers.

## ACADEMIC QUALIFICATIONS

**Doctor of Science (DSc in Economics and Business Administration)**

- Between November 2015 and October, 2019; from University of Turku, Finland.

**Certified Lecturer/ Professional Teacher**

- Between May 2019 – August from Teacher Board, United Kingdom

**Certified International Professional Teacher (IPTE)**

- Between May 2018 – April from Häme University of Applied Sciences

### **Master of Business Administration (MBA in International Business Management, Distinction)**

- Between September 2014 - December 2015; from Turku University of Applied Sciences, Finland.

### **Master of Sciences (MSc in Economics and Business Administration, Second Class Upper)**

- Between September 2011 – August 2012; from the University of Jyväskylä, Finland.

### **Bachelor of Business Administration (BBA in International Business, Distinction)**

- Between September 2007 – December 2009; from Kajaani University of Applied Sciences, Finland.

### **Higher National Diploma (HND in Business Administration, Upper Credit)**

- Between January 2000 – December, 2002; from the Federal Polytechnic Ilaro, Nigeria.

### **National Diploma (ND in Business Administration, Upper Credit)**

- Between September 1997 – September, 1999; from the Federal Polytechnic Offa, Nigeria.

### **PROFESSIONAL CERTIFICATIONS**

- Certified Market Research Associate (CMRA)
- Certified Market Strategy Associate (CMSA)
- Certified Digital Marketer
- Certified Corporate Sales Associate (CCSA)
- Scrum Fundamentals Certified (SFC)
- Six Sigma

### **PROFESSIONAL MEMBERSHIP**

- Chartered Institute of Marketing London (Professional Affiliate Member)
- Chartered Business Management Educator

### **LANGUAGES**

- English (Excellent), Finnish (Intermediate), Arabic, French and Chinese (Basics).

### **EXAMPLES OF PARTICIPATED PROJECTS**

- Solar panels from mirror
- Online heavy metal analyser
- Medical device for blood sugar test
- Mobile phone application for transportation
- Electrical vehicle
- Herb medicines

### **RECENT SCIENTIFIC PUBLICATIONS**

- **Gbadegeshin, S. A.** (2019c) The Commercialization Process of High Technologies: Case Studies from ICT, Cleantech and Life Sciences Industries, PhD Dissertation, University of Turk, Finland.
- **Gbadegeshin, S. A.**, Appiah, B. O., Boateng, D., & Susimetsä, M. (2019) Sociocultural Conception of Man. HAMK Unlimited Journal 3.9.2019. <https://ammatillinen-osaaminen-ja-opetus/sociocultural-conception>
- **Gbadegeshin, S. A.** (2019b) The Effect of Digitalization on Commercialization Process of High Technology Companies in the Life Sciences, *Technology Innovation Management Review*, 9(1) 49–63.
- **Gbadegeshin, S. A.** (2019a). Commercialization Skills: Necessity for High Technology Entrepreneurs in Digital Age, In: *Arai K., Bhatia R., Kapoor S. (Eds) Proceedings of the Future Technologies Conference (FTC) 2018. FTC 2018. Advances in Intelligent Systems and Computing*, 881: 965-975
- **Gbadegeshin, S. A.** (2018a). Lean Commercialization: A Framework for Commercializing High Technologies, *Technology Innovation Management Review*, 8 (9): 50-63.
- **Gbadegeshin, S. A.** (2018b). Bricolage: Theoretical and Contemporary Uses in Entrepreneurship Studies, *Journal of Asia Entrepreneurship & Sustainability*, 14 (1) 101-139.
- **Gbadegeshin, S.A.**, Oyelere, S.O., Olaleye, S, A., Sanusi, T.I., Ukpabi, D.C, Olawunmi, O. & Adegbite, A. (2018). Application of information and communication technology for internationalization of Nigerian small and medium-sized enterprises, *The Electronic Journal of Information Systems in Developing Countries*, e12059
- **Gbadegeshin, S. A.** (2018c) Lean Commercialization: A New Dawn for Commercializing High Technologies. Paper presented at “The ICRIC 2018: 20th International Conference on Research, Innovation and Commercialisation” Montreal, Canada on May 24 -25, 2018.

#### **Lecturer/Postdoctoral Researcher**

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#### **CEO**

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#### **Chairman**

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- **Gbadegeshin, S.A.** (2017a). Commercialization Process of High Technologies: Case Study of Finnish University Spin-off, *Academy of Entrepreneurship Journal*, 23 (2): 1-22.
- **Gbadegeshin, S.A.** (2017b). Stating Best Commercialization Method: An Unanswered Question from Scholars and Practitioners, *International Journal of Social, Behavioral, Educational, Economic, Business and Industrial Engineering*, 11 (5): 1088 - 1094.
- **Gbadegeshin, S.A.** & Heinonen, L. (2016). Application of the Lean Start-up technique in commercialisation of business ideas and innovations, *International Journal Of Business Management and Research*, 43 (1), 1270-1285.
- **Gbadegeshin, S. A.** & Kavos, M. (2016). The Present attitude of African Youth towards Entrepreneurship Career, *International Journal of Small Business and Entrepreneurship Research*, 4 (1): 21-38.
- Al Natsheh, A, **Gbadegeshin, S.A.**, Rimpiläinen, A., Imamovic-Tokalic, 1. & Zambrano, A. (2015). Identifying the Challenges in Commercializing High Technology: A Case Study of Quantum Key Distribution Technology, *Technology Innovation Management Review*, 5 (1), 26-36.
- Al Natsheh, A, **Gbadegeshin, S.A.**, Rimpiläinen, A., Imamovic-Tokalic, 1. & Zambrano, A. (2014). Building a Sustainable Start-up? Factors to be considered during the Technology Commercialization Process, *Journal of Advanced Research in Entrepreneurship and New Venture Creation*, 1 (1): 4-19.
- Al Natsheh, A., **Gbadegeshin, S. A.**, Rimpiläinen, A, Imamovic-Tokalic, I. & Zambrano, A. (2013). How the Firm networks affect the foundation and development of NTBF: Empirical evidence on the Propositions of Hite and Hesterly, *International Journal of Management Excellence*, 2 (2): 140-150.
- **Gbadegeshin, S. A.** (2013). Awareness of "Ownership Succession" and Family Business Continuity, *International Journal of Business and Management Invention*, 2 (9): 72-87.
- Al Natsheh, A., **Gbadegeshin, S. A.**, Rimpiläinen, A. & Maniela, T. (2013). Technology Based-Entrepreneurship: Measurement Technology Perspective, *Interdisciplinary Journal of Research in Business*, 2 (9): 26- 42.
- **Gbadegeshin, S. A.** & Khan, Y. (2011) Analysis of Innovation Process for Developing Entrepreneur, New Product and New Company, Germany: Lambert Academic Publishing, ISBN: 978-38383-6031-7.
- **Gbadegeshin, S. A** (2010) Analysis of Supply Chain Added Values for Remote Energy Monitor with Wireless Sensor Networks, Germany: Lambert Academic Publishing, ISBN: 978-38433-9311-9.

#### AWARDS

- Excellence in Action, Turku University of Applied Sciences, 2017.
- Fastest Graduating Student, Kajaani University of Applied Sciences, 2009.
- Business Overall Best Graduating Student, Federal Polytechnic Offa, 1999.

#### BUSINESSES

- Co-Founder & CEO, Adept Group Finland Ltd, Finland.
- Founder, Adept Consults Finland.
- Co-Founder, InfoStrides, United Kingdom.
- Co-Founder, Osadsoft Technologies Ltd, Finland.
- Promoter, Eduten Ltd, Finland.
- Promoter, FR Trading Ltd, Finland.
- Promoter, Markkus Kauriala Fire Safety and Equipment Ltd, Finland.
- Co-Founder & Chairman, DeGesh Institute of Technology & Entrepreneurship Ltd, Finland & Nigeria
- Chairman, GBS-Adept Global Enterprises, Nigeria.
- Chairman, DeGesh Financial and Investment Services, Nigeria.
- Chairman, DeGesh-Gift Leather Works, Nigeria.
- Chairman, DeGesh Fashions Empire, Nigeria
- Chairman, DeGesh-Leo Publishing, Nigeria.
- Chairman, DeGesh-Quadri Gas and Oil Services, Nigeria
- Co-Founder, Osadlinks Services Ltd, Nigeria.

